



Avalon Becomes Ipro Partner, Expands eDiscovery Offerings

Buffalo, N.Y., June 12, 2017 – Avalon Document Services announced today that it will be expanding its current eDiscovery and document review offerings through a partnership with Ipro Tech, LLC. Ipro's eDiscovery technology offers the ability to streamline the discovery process from start to finish using their signature Automated Digital Discovery (ADD) workflow.

Avalon's expert eDiscovery team has undergone extensive ADD training with Ipro. The team will continue participating in additional, advanced training sessions to achieve Ipro's Platinum Partner status. Completing the requirements to earn the Platinum Partner designation is on target for late summer.

"This collaborative partnership with Ipro solved one of our key initiatives for 2017. More so today than in recent memory, our customers have become increasingly vocal about having different hosting and review options. By adding Ipro's ADD platform to our solution set, Avalon is uniquely positioned with two of the industry's leading platforms and the flexibility to provide our customers with alternative workflows and pricing options catered specifically to their case needs," said Seth Wiersma, Vice President of eDiscovery Sales at Avalon.

"The Ipro team has been very impressed with Avalon's talented people and unwavering dedication to their valued customers. We are excited to have a partner that believes in providing great service through automated technology solutions," said Kim Taylor, CEO of Ipro. "Too many companies today move slowly due to fear of changing how eDiscovery 'has always been done.' Kudos to Avalon for embracing automation, reducing errors and costs, and providing their customers with choices."

Wiersma adds, "With so much focus, attention and success in the growth of our Cyber Security division, it is critically important that we continue to make the necessary investments and differentiate our eDiscovery offering. Ipro checks that box for us and then some."

About Avalon Document Services

Avalon, a national leader in document services, was founded in 2000 in Syracuse, New York, and has experienced steady growth since then. Avalon provides eDiscovery, managed, and traditional litigation support services to law firms and corporations across the United States. In February 2016, Avalon merged with DIGITS, an information security consulting firm, formalizing a long-standing partnership. DIGITS is now a division of Avalon and offers digital forensics and cyber security services to current clients. To learn more about Avalon please visit www.teamavalon.com.

About Ipro Tech, LLC.

Founded in 1989, Ipro is a global leader in eDiscovery technology used by legal professionals to streamline the discovery of electronic data. Ipro is an industry pioneer that draws upon decades of innovation to deliver high-performance software that drastically reduces the cost and complexity of eDiscovery. To learn more about Ipro please visit www.iprotech.com.